



Omar Ndir



Professional Cannabis Consultant

Proven operations leader and brand development specialist with a history of excellence in the cannabis industry, looking to bring my talent and skills to offer and utilize, with an aim to increase the success of your company.

SKILLS

- Operations Oversight
- Leadership and Collaboration
- Financial Controls Implementation
- Cross-functional Team Management
- Purchasing and Planning
- Compensation/benefits admin.
- Performance Improvements
- Recruiting, hiring, training

Director of Operations

Cannaseur's Choice / Renton, WA

Jan 2020 - Present

EXPERIENCE

- Planned daily operational strategies, including delivery routing, team workflows and promotional initiatives.
- Evaluated operational trends and made proactive strategy adjustments to maintain alignment between performance and objectives to optimize productivity, streamline program efficiency, and boost profitability.
- Reviewed daily financial reports and reconciled accounts to keep information current and accurate.
- Coordinated schedules and day-to-day activities of crew to satisfy project needs.
- Conferred with other managers, technical personnel and team leaders to coordinate efficient site work and maintain tight schedules, identify and solve complex strategy problems, and drive organizational goals.
- Hired, mentored and supervised performance of 49 workers with goals of improving productivity, efficiency and cost savings, assigning work to employees based on project requirements and individual team member strengths.
- Leveraged market knowledge and leadership ability to provide quality control, create brands and drive profit increases.
- Achieved 100 % increase in sales revenue with \$3.5M in new annual sales, to total \$7M.





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EXPERIENCE

General Manager

Hannah Industries / Bellevue, WA

Jan 2017 - Jan 2020

- Maximized time and manpower by consolidating data, payroll and accounting programs into one centralized system.
 - Developed employee handbook, detailed job descriptions and workflow plans to formalize operational systems and procedures.
 - Created operational system to help insure efficient turnaround time.
 - Complied with company policies and government regulations to prevent and detect rule violations and protect organization from fines and lawsuits.
 - Trained, managed and motivated employees to promote professional skill development.
 - Created new brands and SKU's to increase revenue and shelf saturation.
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Operations Manager

Dawn Star / Seattle, WA

Feb 2015 - Jan 2017

- Managed company operations with responsibility for financial management activities, including budget management, accounting and payroll, profit and loss, scheduling, training and inventory control, and maintaining store policy updates to eliminate discrepancies.
 - Led cross-functional communication initiatives to meet account order timelines, devise business and technology strategies, create performance metrics, report and analyze systems in support of investigative operations, plan daily operational strategies, delivery routes, team workflows and promotional initiatives.
 - Analyzed strategic, core and support processes and recommended improvements to streamline processes.
 - Improved morale and management communication by conducting performance reviews, providing coaching and feedback, and creating employee recognition and rewards practices.
 - Assisted in refining policies and procedures, defining best practices and correcting reported audit issues, to protect company assets from theft, loss or damage.
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EDUCATION

International Studies

Bellevue College

Bellevue, WA

CONTACT

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SOCIAL

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